

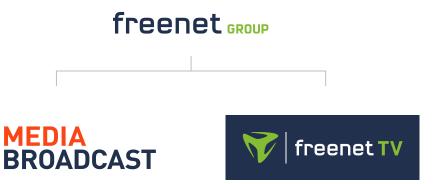
23.05.2019 DR. CHRISTOPH LOOK

DAB+ Network Rollout

Learnings and best practices from Germany's 1st national network

About us

Media Broadcast is part of the freenet Group; as Germany's largest service provider for the broadcasting and media industry, it is your partner for digitalisation. The company plans, sets up and operates multimedia transmission platforms for TV and radio on the basis of modern station, cable and satellite networks.



We are Germany's leading service provider for the broadcasting industry

- More than 300 DVB-T2 HD sites for freenet TV
- More than 150 DAB+ sites (national multiplex, regional multiplexes)
- Own fibre network with more than 10.000 km in Germany
- Nationwide field force of ~ 300 employees operating from 70 locations
- 365/24/7 service with own NOC to monitor customer services



We launched freenet TV in 2017 – the most advanced terrestrial tv platfrom; >1m RGU in about a year



Broad # of TV stations, Apps, fixed + mobile devices

1080P

Best picture quality in Germany



Population coverage (public + private) TV stations









Supported brand awarenss of 75% and award winning UX- / platform design

We are responsible for the design, setup and operation of one of the largest DAB+ networks worldwide

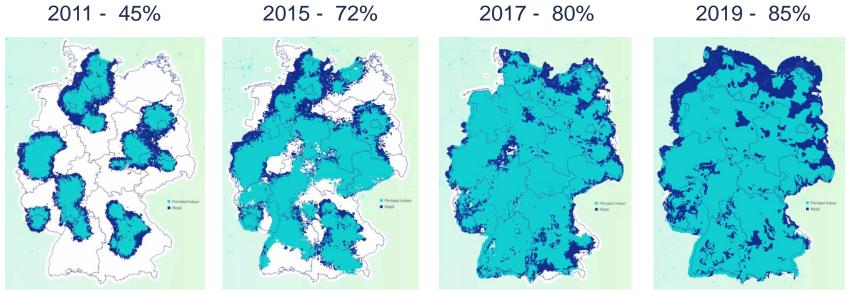






Today, the first national multiplex covers up to 85 % of Germany (indoor coverage) - close to 100% for mobile coverage







indoor coverage; mobile coverage

Looking back at more than 10 years with DAB+, we are happy to share a number of key learnings





Network rollout



Customer experience



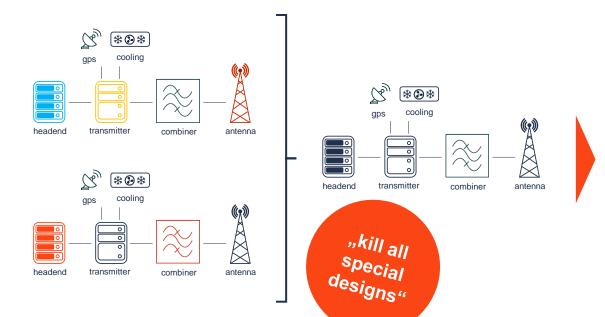
Frequency management





"Keep it simple, stupid" – we enforced one standardized technical infrastructure design for all our sites





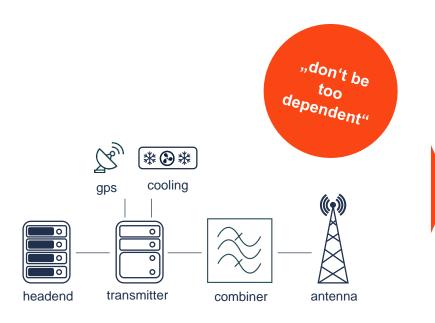
- faster site infrastructure planning
- faster rollout execution
- easier maintenance work
- simpler and faster repairs





A single vendor strategy saves money, simplifies spare parts management and facilitates maintenance and repair tasks





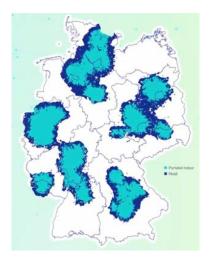
- less internal functionality testing (single vendor / multiple vendors)
- less complex spare part management
- substantial economies of scale for hardware sourcing





"Start with a visible coverage" and a strong backing from key customers - especially in early rollout phases





2011 – (re)start of DAB+ in Germany

- 27 Sites
- Population coverage
 - 58% indoor
 - 73% mobile cover

DAB+ Pionier Deutschlandradio







DAB+ additional services are nice to have – the implementation in "real live" needs improvement / enforcement



slideshow audio quality iournaline TMC / epg **TPEG**

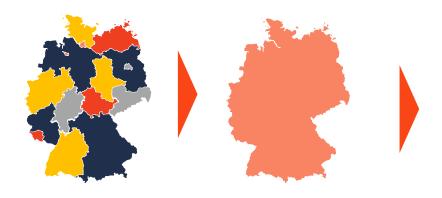
- "enforce" use of value added services by radio stations
- ensure consistent "audio quality"
- focus on consumers' key-priority: perfect coverage
- make reasonably priced receivers with high reception quality available
- involve the automotive industry (in-car reception!)





Germany's first national multiplex was planned as one single SFN from the start (channel 5C)





Illustrative sketch

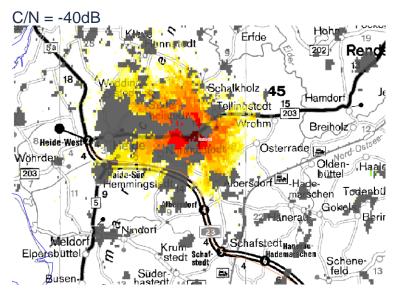
 decision to use VHF band for DAB+ only – national re-planning and with neighboring countries

- true differentiation from FM 16 nationwide radio stations; limited competitor to local radio stations
- receiver performance needs to be taken into account (planning parameters, incl. developments)



Moving to the second multiplex, we foresee critical "neighbouring channel" interference issues – joint approach needed





Illustrative sketch: effects of neighbouring channel interference (two sites; two adjacent channels)

- adress the topic proactively
- find joint solution among site operators for commercial terms
- design "easy to install" low-cost solution



Thank you very much for your attention – I am happy to answer questions



Dr. Christoph Look

Senior Vice President

Planning & Implementation, Wholesale,

Erna-Scheffler-Straße 1

51103 Cologne, Germany

MOBILE+ 49 (0) 151 461 77356

Christoph.look@media-broadcast.com

