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INTERNATIONAL DMB ADVANCEMENT GROUP



NEDA* DigiBNetworks, Malta Mobile TV PTY, South Africa



LG Stylus 2

The world's first DAB+ enabled smartphone went on sale in over 20 countries in Q2.



What we did right

- 1. Educated manufacturers on DAB+/DMB
- 2. Convinced them that radio is important
- 3. Told them why radio matters
- 4. Showed them the internet won't solve everything
- 5. Got MNOs interested and involved
- 6. Talked to manufacturers
- 7. Met with subsidiaries (usually independent companies)
- 8. Demanded access to an API
- 9. Involved technical people from our side
- 10.Contributed with substantial marketing



11. Were very persistent

What we did wrong

- 1. Did not spend enough time with subsidiaries
- 2. Failed to ensure that LGs HQ and the subsidiaries were aligned
- 3. Agreed to go for a bigger than normal phone
- 4. Did not demand a high-end model
- 5. Did not have an open and universal API to offer









When *the* USP is DAB+, that must be clearly communicated.

LG Stylus DAB+



6. Failed to insist on DAB+ in the name

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-7

Inięć Android v S.1 Occasionar wog nięć S.7*1440 x 2560 Sorilia Glass 4 Pria: 32 GB + microsD do 200 GB; 4 GB RAM Vestor: Li-lon 3000 mAh Vestik, Blaedooth - Gréstak, ols - Kamera przód; 5 Mniv.

Alecto Ale Streeby u streeby

LG Stylus 2

odkryj swój unikalny styl

alarm

🕯 Stylus2

Aparaty 13 i 8 MP Ekran 5,7" HD Nbudowany rysik

5,7 calowy wyświetlacz IPS HD • duży, wyraźny ekran o gęstości 257 PPI • wbudowany rysik

Aparaty 13 i 8 MP

- podświetlenie zdjęć selfie
 wykonuj selfie gestem dłoni
- Nowoczesny wygląd, dobre parametry
- 4-rdzeniowy procesor 1,2 GHz
- 1,5 GB RAM / 16 GB, slot Micro SD do 32 GB
- bateria 3000 mAh, wyjmowana



Why others will follow.

Doesn't waste your data

6





1 hour radio streaming 70MB

Included in a phone subscription GB

0.5GB



20 hours commuting while listening in one month = 1.4GB.

Better coverage: 99.9% in Norway 99.7% (indoor)

VLK

JPK

DIL-IK

DP 57488

Coverage 50 kilometers from land

(91679658 🦷

WDAR ULSTEIN





131 kilometers from land – DAB+ is still going...

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WorldDAB, the EBU and IDAG have formally teamed up to better be able to incentivize more DAB+ enabled smartphones.

Open Mobile Radio nterface











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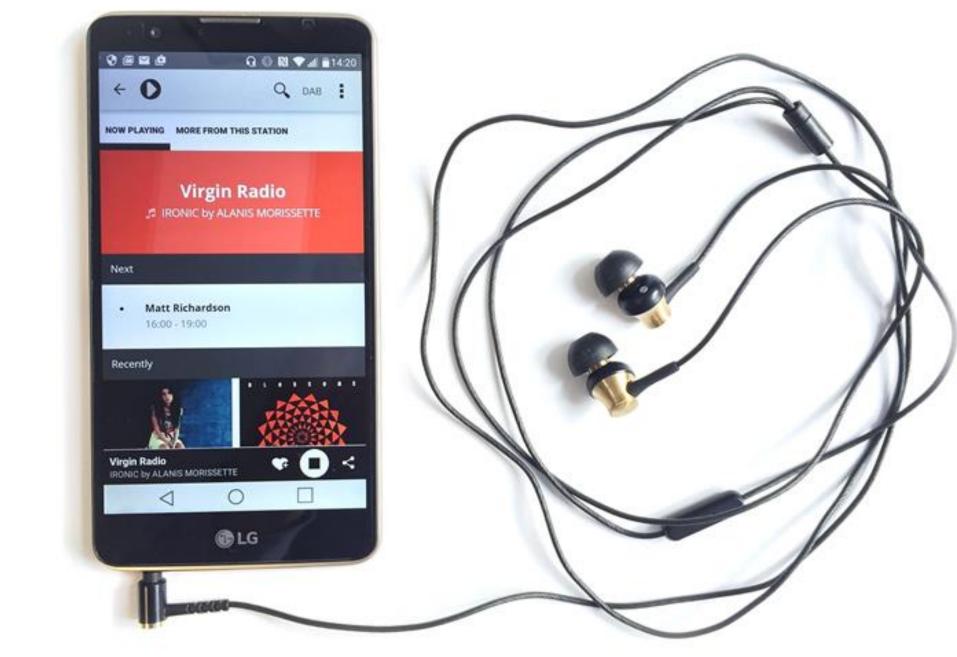


OMRI is the open and universal smartphone "bridge" between the DAB+ chipset and the apps.

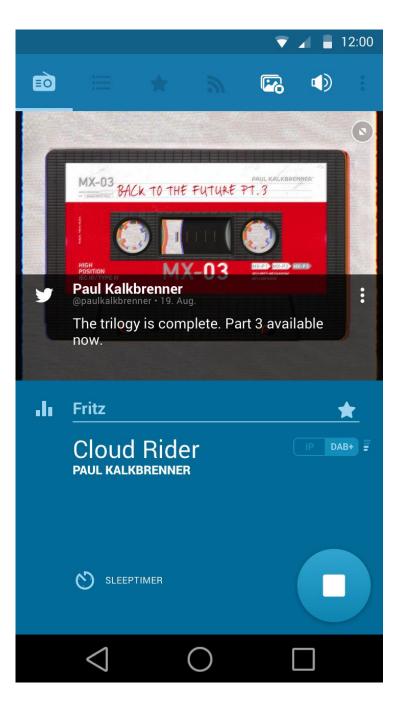
Announced during IBC, 2016.

github.com/ebu/OpenMobileRadioInterface



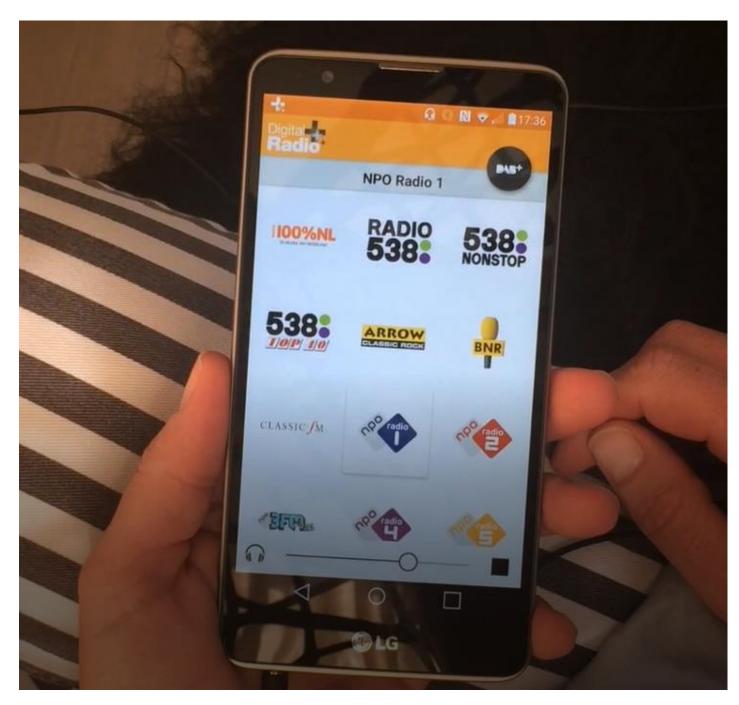


KONSOLE LABS

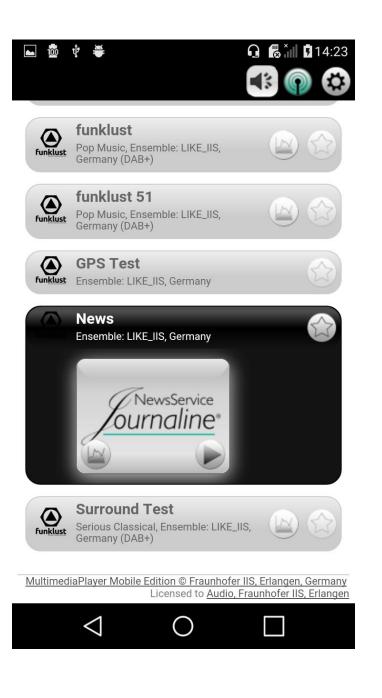












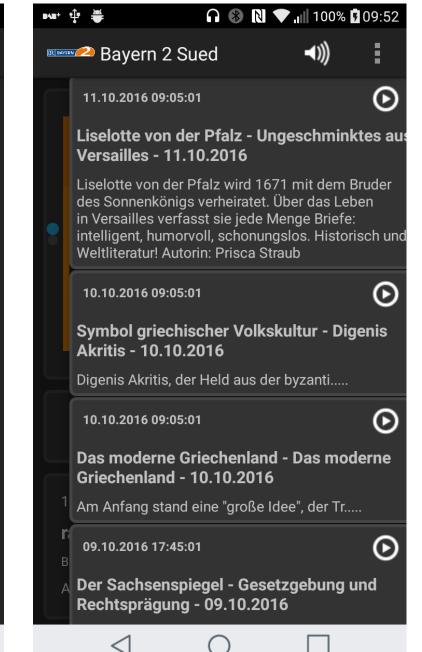




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BAYERN 3	◄)))	
Mark Forster: Chöre [Fri	ihaufdreher-Hitt	ipp]
12.10.2016 09:00:00		
BAYERN 3 - Mein Lie Radio	blingsmix im	
Popmusik		

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Open Mobile Radio nterface

Combination is king.







INTERNATIONAL DMB ADVANCEMENT GROUP



...by January 2015

5. At least 50% of daily listeners must listen digitally



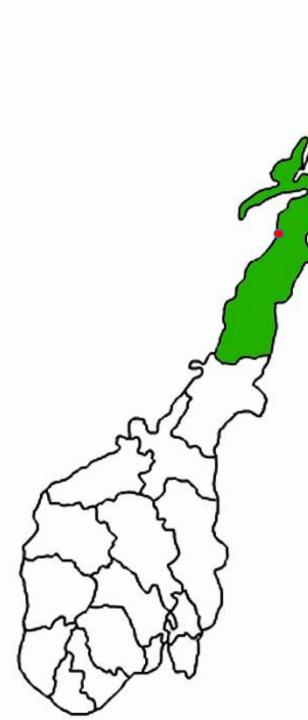
December 2014

52 % listened digitally

48 % did not

Sounds familiar?





Switch off #1 (of 6) January 11, 2017 at 11:11:11

County: Nordland Population: 4.7 %

Let me know if you would like an invitation to **Bodø**.

(Airport code: BOO).

Conference and reception on January 10 at 15:00: RADIO'S DIGITAL LEAP: The World's First FM Switch-Off.





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