Pan European support for digital radio in the automotive sector

Laurence Harrison, Digital Radio UK World DMB European Automotive Event Brussels, 20 May 2015



Agenda

- UK update
- Digital radio in cars
- Minimum specifications and the Digital Radio Tick
- Pan-European support
- Collaboration with the automotive sector



UK Government commitment

- The future for radio is digital
- Government planning a radio switchover
- Need to meet criteria before deciding on a radio switchover:
 - Digital listening to reach 50%
 - Coverage to reach FM equivalence
- Direct Government support on coverage and cars

DAB coverage building to FM equivalence

National DAB coverage

162 new BBC transmitters by end 2015 (from 93% to 97%)

((•)) A 10 new national commercial areas by end 2015 (91%)

Local DAB coverage

Build local DAB from 76% to 91%

182 new transmitters

Complete by end 2016

8 million people and 6,700km

roads



Digital radio offers extra choice

- 30 extra stations for most people
- Success of digital-only stations:
 - BBC Radio 6 music now with 2 million listeners
 - Absolute 80s with 1.5 million listeners, up 42% year on year





New national commercial multiplex































Sound Digital

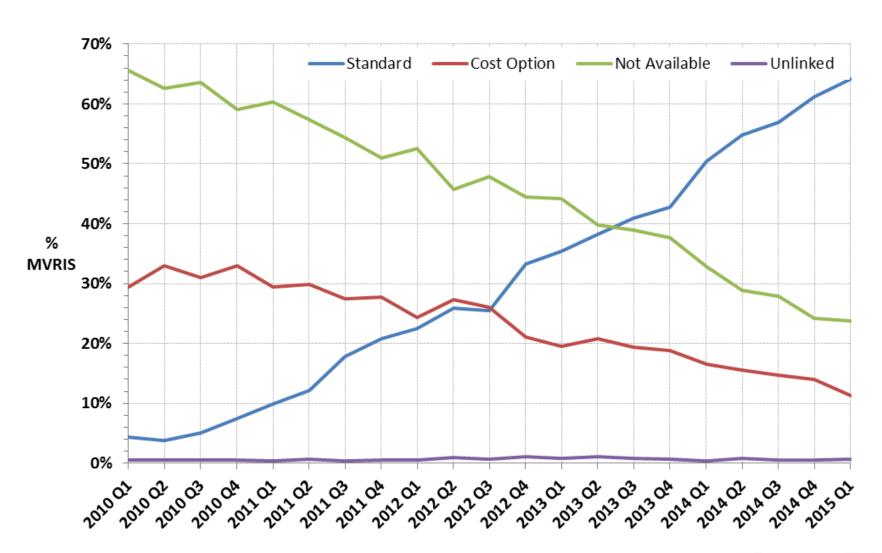
40 national radio stations in one box



Digital listening

- 52% of the population listen to a digital platform
- 49% of the population has a DAB radio at home
- Overall digital listening is 38%
- Digital listening in home (46.2%) has overtaken analogue (45.2%)
- Digital listening in-car is 14.2%. (+15% year on year)

New cars with digital radio: Q1 64.2%





New car progress

	Q1 2013	Q1 2014	Q1 2015
CARS	35.4%	50.4%	64.2%
COMMERCIAL	0.6%	3.5%	21.7%

- March 2015 was 64.9%
- Cars with DAB up 27% since Q1 2014
- 1.5 million cars with DAB in last year (+50%)
- Major market shift in commercial vehicles

Car brands supporting DAB digital radio

Manufacturer	Market Share	Jan 2015 DAB % Standard	April 2015 DAB % Standard
FORD	13.19%	82.10%	88.01%
VAUXHALL	10.87%	64.33%	71.77%
VOLKSWAGEN	8.67%	81.91%	91.45%
AUDI	6.42%	98.48%	98.51%
BMW	6.01%	99.79%	99.62%
NISSAN	5.59%	46.88%	57.89%
MERCEDES-BENZ	5.02%	52.36%	55.39%
PEUGEOT	4.18%	59.58%	60.17%
TOYOTA	3.80%	68.05%	74.11%
CITROEN	3.37%	45.67%	50.49%
HYUNDAI	3.31%	0.00%	14.13%

The car conversion challenge







Innovation in adapters is needed New adapters are coming!



The Digital Dashboard



The future of radio in Europe is digital



Radio receivers: Build for Europe



- To get all the stations across Europe cars must include FM, DAB, DAB+
- Major Tier 1 suppliers support these standards
- Broadcaster agreement on core features
- Supports hybrid radio standard: Roaming automatically between broadcast platforms and IP
- Technical support available

The UK Digital Radio Tick Mark



Future-ready with FM, DAB and DAB+

- Carried by domestic and automotive products that meet the minimum specification:
 - FM, DAB and DAB+
 - Receiver sensitivity
 - Service following
- Over 30 automotive approved products



UK Retail April 2015









Registered Installer



Communications: Consistent messaging



- National communications with the same proposition:
 - Sound
 - Choice
 - Functionality
- When you're buying a new car or a new radio for your car, make sure it's digital

Pan-European communications









IL SUONO PERFETTO

Access to information across Europe



Collaboration: The Digital Radio Car Giveaway







- Partnership between Absolute, DRUK and Peugeot to giveaway a 308
- Two week multiplatform campaign worth between £70-£100k
- Research evaluation for Peugeot
- Wider industry PR



Collaboration: The Digital Radio Car Giveaway







 Partnership between Absolute, DRUK and Peugeot to giveaway a 308



- Two week multiplatform campaign worth between £70-£100k
- Research evaluation for Peugeot
- Wider industry PR



Summary

- The future for radio in Europe is digital
- Radio remains a popular and vital part of the dashboard
- To get all the stations across Europe, car radios must include FM, DAB and DAB+ as standard.
- Support is available to the automotive sector on technology and communications

Thank you

Laurence.harrison@digitalradiouk.com